



Retrotech
INCORPORATED

Good News !

By Peter W. Hartman
President, Retrotech, Inc.



There's good news in the automated material handling industry. Retrotech just logged the highest revenues of any year in our 25 year history, including the year we commissioned the worlds largest ACTIV system for Procter and Gamble in Ohio.

Consistent business from repeat customers enabled development of profound skill sets, methods and best practices like "Live retrofits" that delight warehouse professionals who must keep filling orders as ASR systems undergo repair or modernization.

Since our start as an ASRS "retrofitter" we've learned to control any & all equipment because we make no equipment. We create value by achieving desired project outcomes that deliver measurable business results relative to cost reduction, revenue growth, productivity, compliance, and / or quality improvement.

If you are considering an automation project you may want to know that Retrotech has been called upon to "optimize" many recently installed systems. In most cases, critical process steps are bypassed in the rush from need to solution. Be mindful of any system integrators who may put their need to sell equipment ahead of your needs.

Retrotech is responsible for our recommendations and hold ourselves accountable for systems performance; a deliverable that can be measured up front and after the fact. Customers also value our unbiased equipment recommendations, solid planning, project management, and sharp execution of scope within schedule and budget.

Retrotech will continue to strive to create and deliver superior customer value unmatched by any other firm in the automated material handling industry.

To learn how a relationship with Retrotech may benefit your firm please contact us.

Vox 585.924.6333 | Fax 585.924.6334

Physical Address: 610 Fishers Run, Victor NY 14564 | Mailing Address: PO Box 586 Fishers, NY 14453 | www.retrotech.com