



For Immediate Release  
Contact: Robert Ewanow  
Retrotech, Inc  
P: 585-924-6333  
[Rob@retrotech.com](mailto:Rob@retrotech.com)

## **Retrotech completes Cargill automation project**

*Partnership delivers project on time with no surprises*

**Victor, N.Y. and Schuyler, Neb.** - Retrotech<sup>®</sup>, Inc, a specialist in the modernization and optimization of automated material handling equipment, recently completed the integration of a new automated box handling and shipping system for Cargill Meat Solutions' Schuyler, Neb., beef processing plant, replacing a manually operated system.

The new system, which went live as scheduled over two consecutive weekends, was made possible due to a unique partnership between the two firms. This partnership has evolved over the last decade as the two firms have collaborated on multiple projects for Cargill, including the company's Friona, Texas; Dodge City, Kansas, and Plainview, Texas facilities.

Thirteen months earlier, the teams from Cargill and Retrotech met to discuss the details of this project, assign responsibilities and create milestones which set in motion an innovative approach to project design and a true partnership between client and vendor.

The new order fulfillment system automates box handling down stream of the case sealers. It receives and buffers boxes upstream of shipping. As orders are processed boxes are automatically retrieved in a precise sequence and either automatically palletized or directly loaded on a semi-trailer clean, cold, correct and on time. The new system supports 53,000 storage locations and can deliver boxes either as pallets or as a box stream to be floor loaded and can build mixed SKU pallet loads.

## **Page 2 of 2, Retrotech completes automation project**

Additionally the system has been designed to manage a variety of production and shipping scenarios without interrupting customer delivery schedules.

Retrotech designed and installed customized software which links the activities of the individual sub-systems while simultaneously integrating them into Cargill's business system. The plan required installation of software three-to-four- months ahead of the designated completion date. This allowed Cargill employees to become familiar with the software before it went live. Cargill provided subject matter experts from their other facilities who had familiarity with the system to help train the Schuyler employees on the new software, significantly reducing the learning curve.

“As they have in the past, Retrotech delivered on the promises they made said,” Brett Walters Project Manager for Cargill. “The project went live on the date as promised 13 months ago and within two weeks we set a single day shipping record of more than 39,000 cases,” Walters continued. “The system is currently operating at incredible levels of order accuracy greater than 99 percent.”

Peter Hartman, Retrotech President stated, “What started as a modernization project in 1993 has blossomed into a long-term strategic partnership which leverages the strengths of each company. Cargill has been a model customer and we look forward to continuing this partnership for years to come.”

###

### **About Retrotech, Inc**

Retrotech, Inc. specializes in the design, installation, modernization and support of automated material handling systems. Since 1985, Retrotech has delivered the highest standard of quality, innovation and value to clients such as Kraft, AVON, Frito-Lay, IBM, Wegmans, US Navy, Cargill, Coca Cola, Halliburton, etc. To date, Retrotech has executed over 300 automated storage and retrieval system (ASRS) projects and designed over 20 greenfield-automated systems. For more information about the company visit [www.retrotech.com](http://www.retrotech.com).

### **About Cargill Meat Solutions**

Cargill Meat Solutions Corporation a subsidiary of Cargill, is a leading processor and distributor of fresh beef, pork and turkey, plus cooked and marinated meats. Representing more than a dozen major brands that are sold in both retail and foodservice channels, it operates beef processing plants in California, Colorado, Kansas, Nebraska, Pennsylvania, Texas and Wisconsin in the U.S., and in Alberta and Ontario, Canada. Pork plants are operated in Illinois and Iowa. It also operates case ready plants in Georgia, Missouri, and Pennsylvania, as well as Ontario and Quebec, Canada. For more information, visit <http://www.cargillmeatsolutions.com/>.